# DELIVERING ECONOMIC PROSPERITY

**KETEX** 

ديني الجنوب DUBAI SOUTH

**Building a Global Business Platform** 



## DUBAI A FLOURISHING MEGA CITY

- 4-5% GDP Growth projected from 2017- 2020
- USD 355 Bn. total exports in 2016
- No.16 most competitive economy in the world
- No.1 in ME in Ease of Doing Business

- World's busiest international airport, 220 destinations
- Over 14 million annual tourists
- Home to 180+ Fortune 500s



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 $\sim \sim \sim$ 

6%

2011

5%

2020

#### A WORLD OF EXPANDING OPPORTUNITY

#### ALL EYES ON MEASA



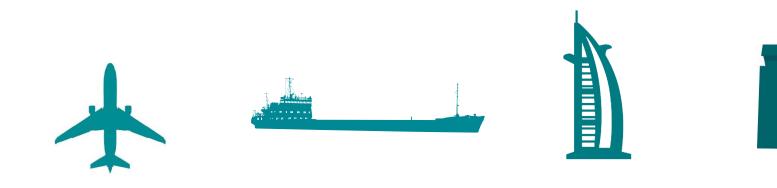


We are not building the largest airports in the world. We are building the aviation capital of the world"

SHEIKH MOHAMMED BIN RASHID AL MAKTOUM, VICE PRESIDENT AND PRIME MINISTER OF THE UAE, RULER OF DUBAI







- Emirates 256 wide bodied aircraft
- DXB connects to 220 destinations
- World's busiest airport for Int'l PAX

- Jebel Ali Port 8<sup>th</sup> busiest port world
- Cargo capacity of 17m TEUs to 22.1m by 2018
- Home to 180 of 500 fortune 500 Co.'s.

- Approx. 14.3m tourists visited UAE in 2015
- 25m expected visitors for Expo 2020
- DIFC The home NASDAQ Dubai
- Global hub Islamic finance
- 21 of 25 top banks & 6 of world's top 10 insurers

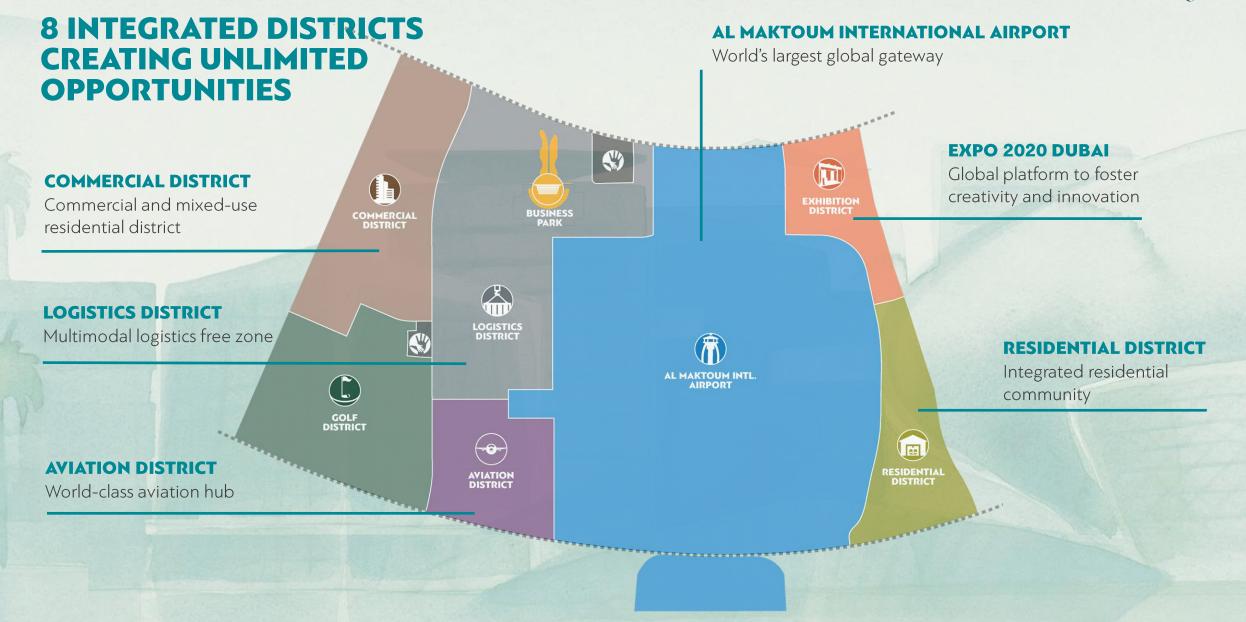


## DUBAI'S LARGEST LANDMARK DEVELOPMENT



#### **INTEGRATED AEROTROPOLIS MASTERPLAN**





### **AL MAKTOUM INTERNATIONAL AIRPORT**

**GLOBAL GATEWAY** 

65 km<sup>2</sup> | 19<sup>th</sup> largest cargo hub | Airside

#### **HOME TO AL MAKTOUM INTERNATIONAL AIRPORT**









Million Tons of Cargo

DUBAI SOUTH

### **MULTIMODAL LOGISTICS HUB**

#### **BUILDING A GLOBAL LOGISTICS HUB**

18.5 km² | AED 21Bn Trade | Free Zone

**Core Sectors and Key Products** 





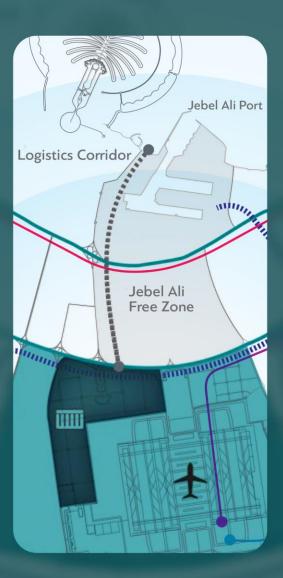


Spare Parts









## SEAMLESS CONNECTIVITY



Moving cargo in 4 hours



**Customs bonded dedicated Logistics Corridor** 



Covering an area of 200 km<sup>2</sup>

#### WE BUILD THE ASSET FOR OUR CLIENT











#### Flexible warehouse 80 m<sup>2</sup> to 10,000 m<sup>2</sup>







DUBA

SOUTH

**FREIGHT HOUSE** 





LOGISTICS HOUSE

- Seamless airfreight handling
- Multi-tenant facility for fast moving cargo & storage
- Flexible cross docking design
- Cost-effective solutions for operational expansion
- Extended storage requirements

### **URBAN LIVING DESTINATION** WELCOME HOME HAPPINESS

| Residential | Staff Accommodation | Retail

Dubai South will accommodate 532,000 residents in 4 residential categories with 178,000 apartments, 12,000 villas and townhomes & 10,000 rooms staff accommodation



#### Lunched multiple districts including Pulse & Parklane Projects in 2017

- 50,000 apartments in 7.8km<sup>2</sup> with 155,000 residents
- 22,000 school places and 1.5M ft<sup>2</sup> of retail amenity
- Intent is to provide all of Dubai South middle management with residences ullet



A development by

DUBA

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### **PLUG & PLAY BUSINESS ENVIRONMENT**

- Dual Free Zone and DED licensing
- Growing Businesses together with range Purpose built offices of 2 Million ft<sup>2</sup>
- Business avenue with 30 Fortune 500 companies
- Closest Free Zone to Expo 2020 Dubai







## INTEGRATED AVIATION ECOSYSTEM

6.8 km<sup>2</sup> | Airside | Landside

### **EMERGING AVIATION SUPERHUB** GCC IS HOME TO 30% WORLDS WIDE BODY ORDERS



### **DUBAI AIRPORTS**

#### Dubai Airport - DXB

- Dubai Airports Strategic Plan 2020 spent US\$7.8 billion expansion increase capacity 90M
- Serves 90 airlines flying to 240 destinations
- 24 Feb 2016, US\$1.2b Concourse D opened to increase annual capacity from 75m to 90m
- Passenger traffic +5.8% to 66m (Sept 2017)
- Cargo 3.5% to 1.9m tones (Sept 2017)

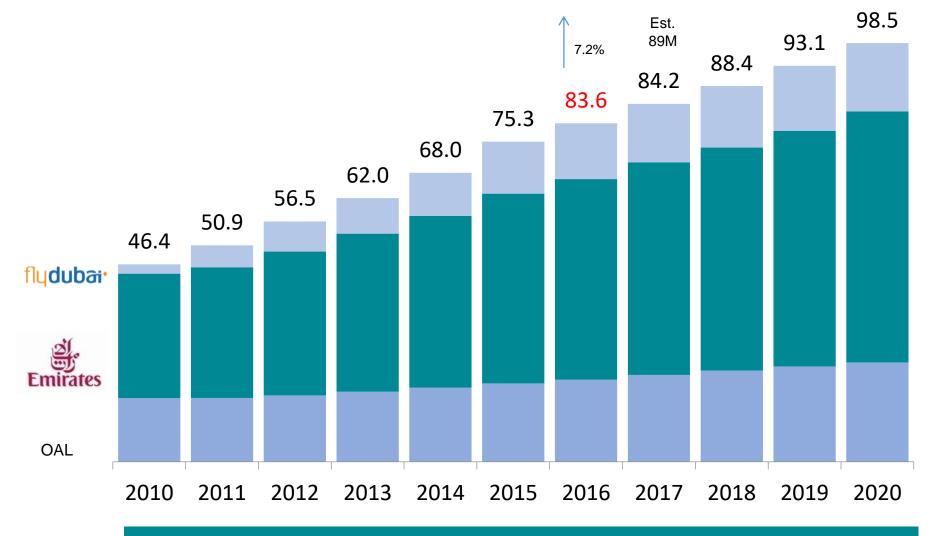
#### Al Maktoum - DWC

- Operational 27 Oct 13' & Includes an A-380 runway; a cargo terminal building of 1m tonnes
- Terminal expansion to 26.5mppa 8 passenger carriers ;14 international destinations
- Site works started July '16 for 130mppa, 2 runways, and 200 aircraft gates
- Q2 2017 Passenger traffic +35.3%; Cargo +3.2% with stronger 2H anticipated



#### **PASSENGER FORECAST**





Strong growth of Emirates and flydubai is exceeding industry wide projections for Dubai

Source: Dubai airports

### AMIA INTERNATIONAL 10 YEAR OUTLOOK TO DEVELOP 35% DUBAI'S GDP







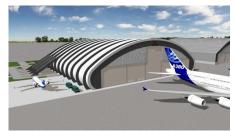


- Road feeder service to all airports in UAE
- DNATA cargo hub: 400,000 tones
- EK SkyCargo: 800,000 tones

- Home for four International Integrators operational by 2022
- 40 flights per week starting from Oct 25th, 2015.
- PTB terminal capable of hosting 27M passengers 2018
- US \$32 Billion commenced 3Q 2016 earthworks
   130m pax by 2027
- Designed for
  Emirates and all
  Tier 1 airlines



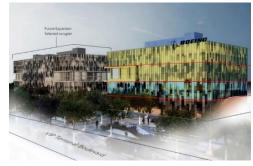
#### **ECO-SYSTEM** AED\$1.2B CLIENT INVESTMENTS IN PLACE











#### 1. Maintenance & Technical Support

- Completion Center
- Paint Shop
- Business Jet MRO
- Airlines MROs
- Airside Supply
  Chain
- Helicopter MRO

#### 2. General Aviation

- VIP Terminal
- Hangars
- Fuel Farm
- Catering
- Ground Handling
- Helicopter Shuttle

- 3. Education & Training
- Emirates Flights
  Academy
- Aerospace
  University
- Cabin Crew
- Training
  - Engineering &
    Technical Studies

#### 4. Commercial Strip

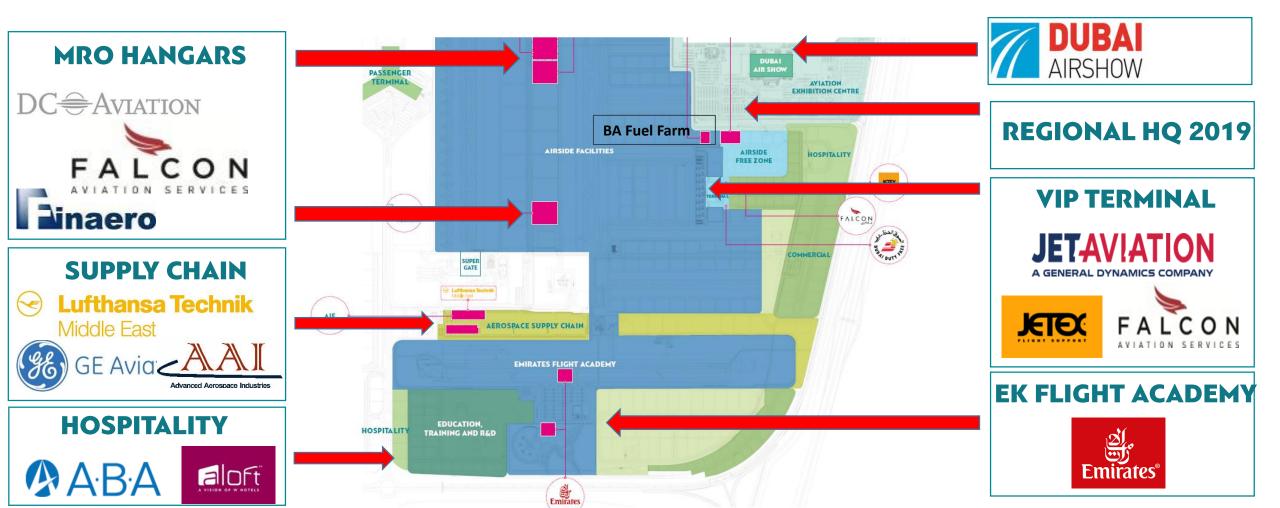
- Retail & Hotel
- Show Rooms & Offices
- Arts & Valuables Terminal
- Exhibitions Area
- Aerospace Museum





### **BUILDING THE AVIATION VALUE CHAIN**

Focus on 5 sectors with contribution from large multinational company investments worth 1.2Bn.
 Dubai South delivered Emirates Flight Academy in November 2017 & Aviation supply Chain in 2016



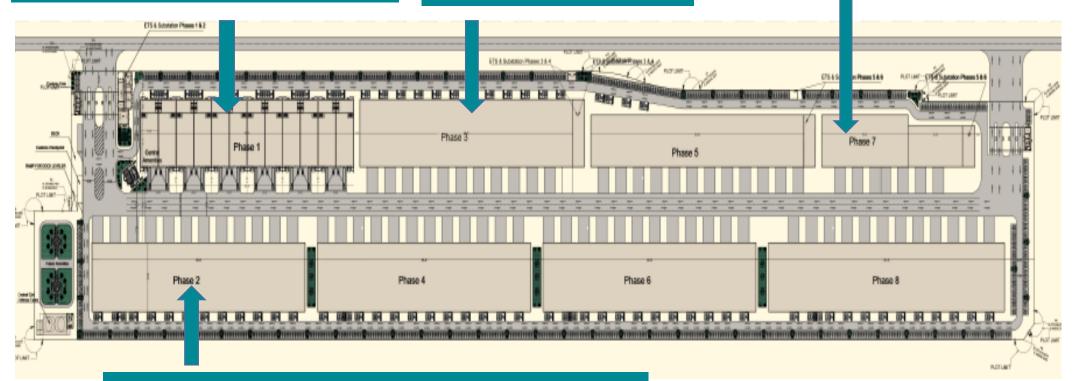
#### **AEROSPACE SUPPLY CHAIN – 80m<sup>2</sup> to 12,000m<sup>2</sup> DESIGNED SPECIFICALLY for aerospace**



Aerospace Supply Chain Building 1 – Delivered Dec 2016 with LHT, GE & AAI taking up all units

RegionalDistributionCentre (BTS) - OEMQ1 2019

Aerospace Supply Chain 3 – Vertical G+3 Facility Q4 2018



Aerospace Supply Chain Building 2 – Q4 2018 (Design completed, Contractor to be appointed)

#### **SUPPLY CHAIN No.1 – OPENED DECEMBER 2016**









#### Delivered in December 2016

- > 12 Units, Purpose built for Aviation supply chain tenants
- Lufthansa, AAI leased 2 with Lufthansa has now confirmed increase to 5 units end of year
- Ensured Lessons learned workshop held at DS



### SUPPLY CHAIN No.2 – COMMENCING JAN 2018



#### Commencing in January 2018 & Completing December 2018

14 Units,. Purpose built for Aviation supply chain tenants
 5 units committed to DATS for training & simulation

Size of loading door Dock levelers Clear height Unit size Office & Warehouse sizes Length of docking bay Parking space light vehicle Branding and logo at the Office entrance MEP contingent for toilets and service Chemical waste/contents storage, disposal Shop floor thickness with fiber reinforce. Workshop floor areas Flatness of floor Workshop floor load

5.0m x 5.0m No dock levelers with ramp of 2.4% slope 11m 149m<sup>2</sup> +749m<sup>2</sup>

15m

11 for each unit with separate enterance Allowed at office and workshop entrance Provided

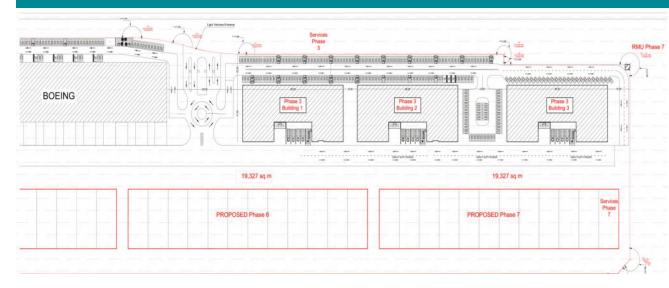
Require prior approvals Dubai Municipality 200mm

Epoxy paint FM2 levels allowing 10m high racking 6 tons/m<sup>2</sup> for point load; 8.5 tons uniform



### **AEROSPACE SUPPLY CHAIN BUILDING No. 3**

- Vertical facility (G+3) 88 units, minimum size 80m<sup>2</sup>
- Shared loading facility, central lift & main corridor
- Niche product dealing with parts supply/distribution
- Smaller workshop space & increased mobility
- Concept of a vendor village with key clients adjacent

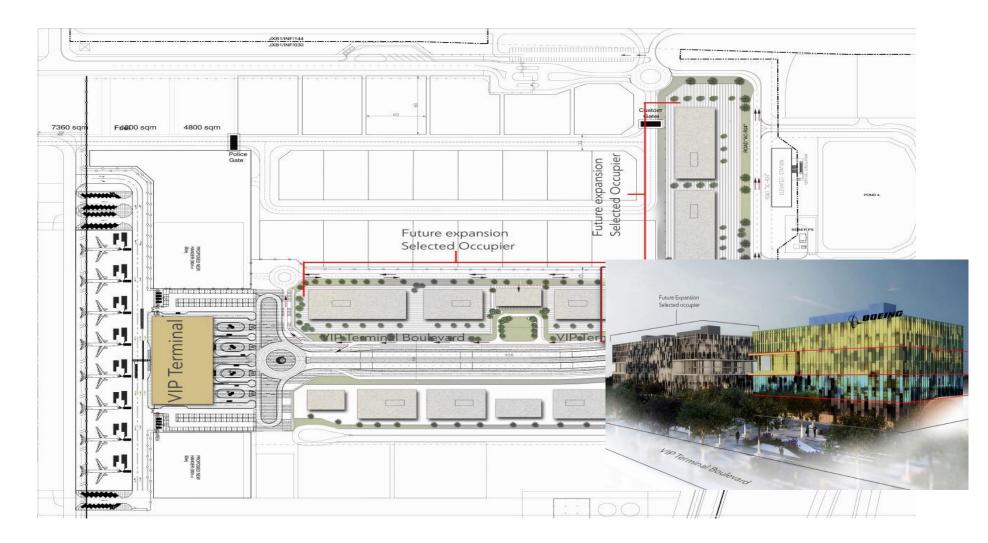






### **BUILT TO SUIT ASSET FOR CLIENTS (BTS)**

#### 2018 will Progress BTS process and commence construction of offices



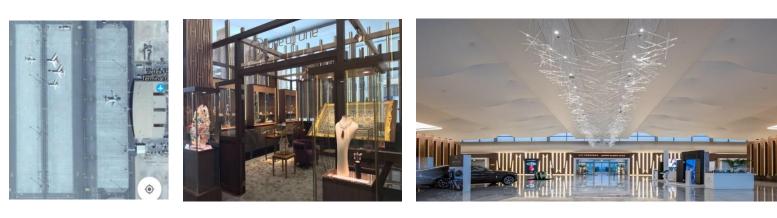
### **VIP TERMINAL – GLOBAL ICON FOR LUXURY**



- 5,600m facility opened Dec.
  2016 built for luxury travel
- > 1400 movements per Quarter
- All 4 tenancies leased to 3 FBO Operators
- Helicopter port by 2019 to compliment VVIP
- 2018 anticipate 90% Dubai's private Jet movements









### **EDUCATION CLUSTER Emirates flight training academy**





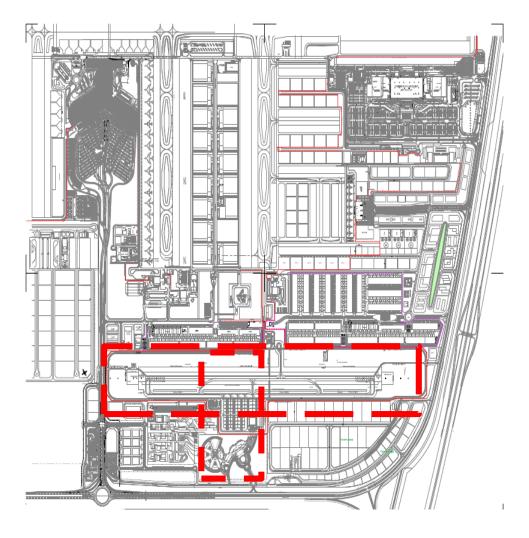
Emirates Flight Training Academy@ 1.02msqm –
 Airside and landside
 Capacity to produce up to 600 cadet pilots for the

•Capacity to produce up to 600 cadet pilots for the GCC region

•Inauguration during Dubai Airshow 2017







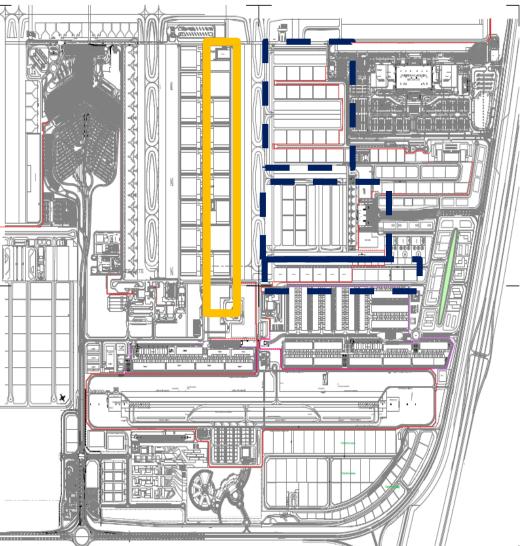
## **CODE F & CODE C MRO PLOTS**

- •9 Code F MRO plots 37,592m each leading to main runway of AMIA. Clients including;
  - DC Aviation (Line Maintenance, FBO),
  - Falcon MRO
- STTS paint shop
- Jet Aviation Business Aviation MRO

 Code C MRO & Code C General Aviation plots (BLUE) – 7,600sqm. Client include:
 <u>Execujet & JETEX, Business Aviation MRO & Hangar</u>









## MRO MARKET OUTLOOK FOR MIDDLE EAST



•ME will grow to 6% of global aircraft global fleet in 10 years

•MRO demand will increase to over US\$10.2b by 2027

• The region's significant wide-bodies will be the leading driver of MRO spend over the next 10 years

• Strong historic fleet growth from Emirates, Qatar, Etihad and Saudia account for **70% of region's MRO demand**.

• MRO facilities. There is a growing requirement for engine repair and overhaul locally, much of this work is currently going to Asian and EU engine MROs

• Middle East airlines are among the leading operators of new technology aircraft this represents an opportunity



## AVIATION DISTRICT POSITIONED TO PROVIDE VALUE

#### A. One-stop center that caters to:

- FZ with ease of doing business including setup, licensing & registration & visa approvals,
- Planning authority for 3<sup>rd</sup> party modifications,
- environmental assessment approvals
- dedicated customs bonded zones within FZ

#### <u>B. Multimodal transportation transit hub</u>:

 land, access to Jebal Ali Sea Port, freight & Etihad Rail Dubai South passenger and cargo stations & AMIA

#### D. Real estate supporting airport city :

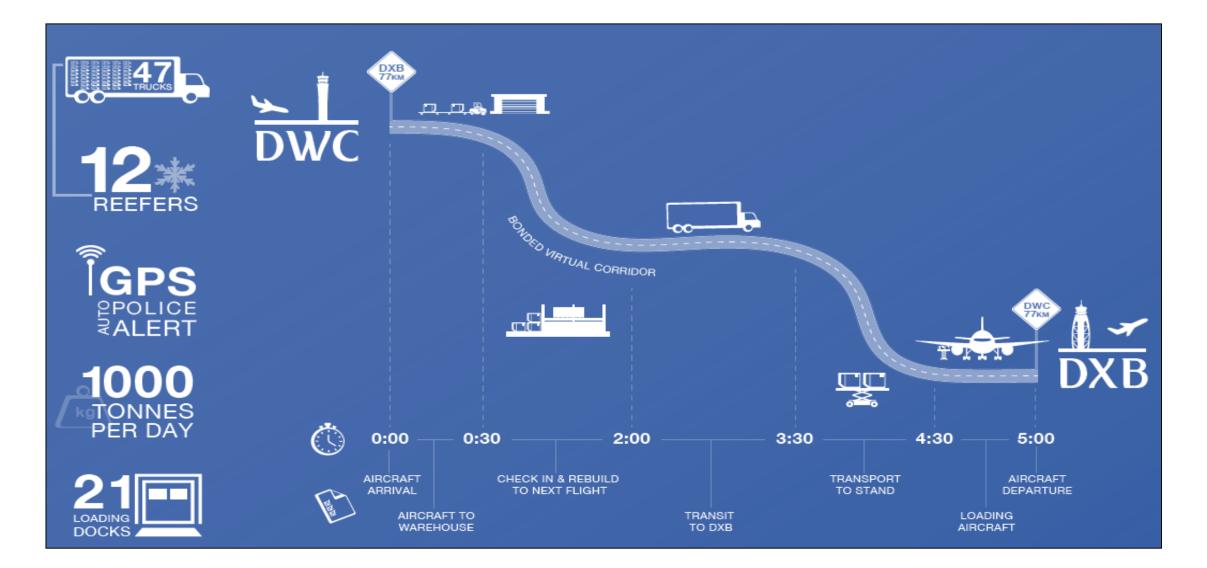
- Staff village; Accommodation 6,800 blue collar staff
- Residential district-6,000 units and townhomes ready by 2020 supporting 15,000 residents
- School (GEMS); Hospitals and a Mall

#### E. Aerospace clustering impact:

- movement of EK to DWC area next 9 years,
- Global leaders establishing regional bases supporting medium & SME aerospace companies;
- clustering of aerospace creating high-skilled jobs



### **CONNECTING TWO HUBS IN 5 HOURS**



#### DUBAI'S FUTURE ECONOMIC PLATFORM

GCC'S ONLY REGIONAL HUB FOR AEROSPACE & LOGISTIC ECO-SYSTEM

DUBAI SOUTH PROVIDE BUILD COST (BTS), INFRASTRUCTURE & SPACE EXPANSION

OUR ROLE FACILITATE
 RELATIONSHIPS WITH AUTHORITIES
 (CUSTOMS, POLICE, GCAA)

## **\$70** billion

Projected to sustain a population of one million and generate 500,000 jobs.

#### 500,000



Over 35% of Dubai's GDP expected to be generated within Dubai South by 2028.

#### 35%

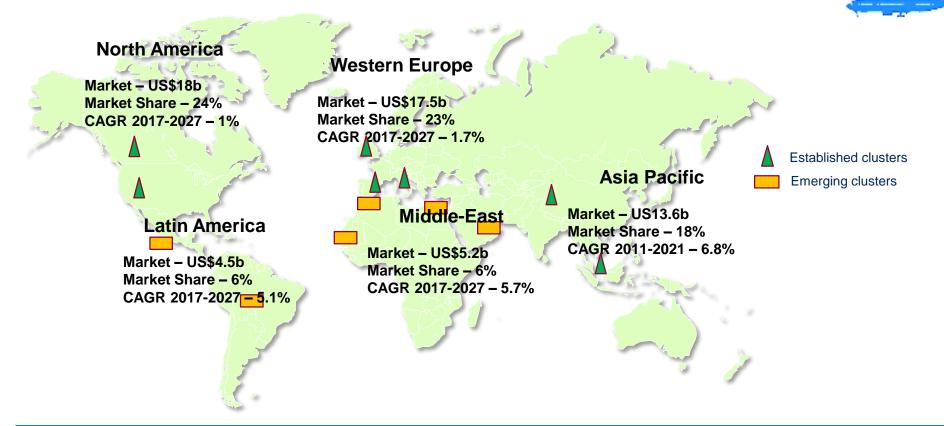
Total investment in Dubai South by the Government of Dubai.





### GLOBAL MRO MARKET CONTINUES TO BE RESILIENT WITH POSITIVE GROWTH RATES





- The total MRO spend in 2017 is expected to be US\$75.6 billion.
- Rising to US\$84.9 billion by 2022
- By 2027 to hit US\$109.2b with an average annual growth of 3.8%
- China, forecast to grow 10.1% annually, is expected to increase market size by more than 160%, the largest net growth in the world